ICC MODEL CONTRACTS

A unique set of trade tools which offer flexible solutions to cross-border agreements
The International Chamber of Commerce (ICC)
ICC is the world business organization, a representative body that speaks with authority on behalf of enterprises from all sectors in every part of the world.

ICC Model Contracts Series
ICC’s series of Model Contracts is a unique set of trade tools which offer flexible solutions to cross-border agreements. They:
- are succinct and practical.
- are fair and balanced for all parties by clearly presenting comprehensive sets of rights and obligations.
- include a detailed introduction and extensive appendices to explain the scope of each contract and its uses.
- provide valuable information to help draft a wide variety of contracts.
- offer alternative drafting solutions to cover specific cases.

The ICC Model Contracts are a vital resource for lawyers and international trade practitioners wanting to easily draw up and negotiate their own contracts.

Most of our Model Contracts contain a practical and easy-to-use CD-Rom with the text of the contract ready for download.

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Please note: Prices in this catalogue are excluding VAT and shipping charges.
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ICC Model Selective Distributorship Contract
ICC Pub. No. 657E, €70
The ICC Model Selective Distributorship Contract provides a sound legal basis upon which parties can quickly establish an even-handed agreement acceptable for both sides. This model is designed to prevent all parties to the contract, including the producer, from selling to non-authorized resellers.
When faced with a lack of uniform rules while negotiating agency agreements, use *ICC’s Model Commercial Agency Contract* as a flexible alternative solution. This fully revised edition takes into account recent developments in the laws of agency, including Internet sales.

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M&A agreements cover a variety of contracts to transfer businesses or companies. This share purchase agreement becomes especially useful in any situation where the entire issued share capital of a company or business is acquired by another. Buyers, sellers, lawyers and scholars who are not specialized in M&A contracts will find in this model contract a useful companion in their daily work.
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  — Alessio Santoriello
  IMA Industria Macchine Automatiche S.p.A., Italy

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